

# STACK THE SPIF

April 1, 2021 – June 30, 2021

Stack the deck with IntelPeer. Our powerful omni-channel communications platform with voice, SMS, social messaging, AI and analytics will exceed customer expectations and guarantee you a winning hand.

Sell one or all of IntelPeer's solutions to watch them stack up! Atmosphere® CPaaS Enterprise + Atmosphere® Voice+ Managed Solutions = 7X the minimum monthly revenue guarantee (MRG) for a 3-year term.

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Atmosphere®  
Voice  
1X: 1 year  
2X: 2 year  
3X: 3 year

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Atmosphere®  
CPaaS  
1X: Starter  
2X: Professional  
3X: Enterprise

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Atmosphere®  
Managed Solutions  
1X: Essential,  
Advanced,  
or Premier

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# Terms & Conditions

- SPIF effective April 1, 2021 – June 30, 2021
- New logo accounts only
- Eligible sales must include a minimum commitment attachment with a monthly revenue guarantee (MRG) of at least \$1,000 or an annual revenue guarantee (ARG) of \$12,000
- Customer MSA/amendment including minimum commitment attachment and accompanying solution summary must be executed by June 30, 2021
- SPIF payout will be calculated on the total minimum monthly revenue guarantee (MRG) or annual revenue guarantee (ARG) as reflected in the payout chart
- SPIF payout will be made to the partner of record with monthly commissions
- Payout will be made following the first month's collected payment, where the production account retires the MRG (or 1/12 ARG) amount
- IntelPeer reserves the right to verify that all orders conform to the intent and guidelines of this promotion and awards are entirely at the discretion of IntelPeer
- IntelPeer reserves the right to claw back SPIF at any time if the customer cancels the service and/or subscription during the first twelve months of the commitment term
- IntelPeer may clarify this contest at any time

## Atmosphere® Voice

Term (months)	Bundle or usage
12	1X
24	2X
36	3X

SPIF of 1X, 2X, or 3X for a voice opportunity based on length of term

## Atmosphere® CPaaS

Starter	Professional	Enterprise
1X	2X	3X
1X	2X	3X
1X	2X	3X

SPIF of 1X, 2X, or 3X based on value of CPaaS package sold

## Atmosphere® Managed Solutions

Essential, Advanced, or Premier
1X
1X
1X

SPIF of an additional 1X with any Managed Solutions package